

THE ENTROPE SAME SAME PROPERTY

PRESS ANNOUNCEMENT 29TH OF MAY 2007, DEN HAAG

CUSTOMIZED FONTS FOR EUROPEAN BANKS

Recently two financial institutions have improved their corporate design by asking Underware for the creation of individual typefaces. For both European banks Underware customized their retail fonts, optimizing them for their specific usage and ending up at making an accompanying monospaced family. Using fonts is like driving cars: most drivers are satisfied with the car they buy at the dealer. But in some cases extra fine-tuning of the standard car is needed. This case study describes how the same thing works in practice with typefaces.

Jyske Bank chooses Sauna

The Danish Jyske Bank wanted a new look for their company and its 4000 employees. A huge operation called 'Jyske Differences 2nd generation' was the starting point to change the way the bank operates. If a bank implements radical changes in management, structure and marketing, it also wants to look different. So part of this operation was creating a new graphic look. This new look should affect all media and should become visible in all material. 'After having the same corporate identity for more than 15 years, a new design was needed to change the style of the whole company', explains Jan Rudolph Michelsen from Jyske Bank. Part of the new appearance was the choice of a different typeface. 'As the previously used typefaces, Garamond (for display) and Palatino (for text) appeared very friendly, the new typeface had to remain friendly as well'. The Danish advertising agency Normik was asked to visualize this new look and choose the Sauna typeface as the new corporate font for their client. 'Jyske is a very unusual bank in many ways, they do everything different than others', explains art director Sune Lindeskov from Normik. 'They have round tables for example, so the client doesn't side on the opposite side, but side by side. Their financial products became physical packages, or each bank branch features a cafe for example. It's very unusual for a bank to have a typeface like Sauna, and that's what they like. Sauna is a very unique typeface, I haven't ever seen anything like it, and therefore it fits for Jyske Bank.'

Underware customized the typefaces for the needs of Jyske Bank. Starting with new lining figure styles and expanding the character sets to cover the Western and Eastern European languages, necessary for a company like Jyske which operates also in Poland. Additionally Underware ended up at making a monospaced version of Sauna. A monospaced version of a slightly round, organic typeface like Sauna might sound impractical or far-fetched. However, while aiming to let the atmosphere of the new corporate identity breath through all notifications, it makes sense to use the same typographic style in statements of bank accounts as on the website or in printed matter. Therefore the monospaced version of Sauna, equipped with italics and different weights, allows to visualize this new look even when their clients check their personal monthly bank account overview. Admitting that an organic typeface like Sauna is not the most obvious typeface to make a accompanying monospaced version for, the consequence is that this monospaced typeface has some extravagant and exotic characteristics. Especially well visible in the italic fonts, characters like 'f', 'j' and 'l' cause an unusual flair for a monospaced font. The stereotypical idiom of a programming-typeface is left behind, and exchanged for a more human atmosphere.

Changing a corporate identity for a company of this size is a massive operation. 'Implementing our new corporate identity, with this new typeface, started in the end of 2006, but will most likely take at least one more year before it's been totally carried through and fine-tuned in all media, like websites, movies, packaging, statements of bank accounts, annual reports, posters, etc.', Michelsen expects.

Luzerner Kantonalbank chooses Dolly

Next to this Danish financial institution, Underware customized their fonts for a Swiss financial institution as well. Recently the Luzerner Kantonalbank acquired the typeface Dolly. As the responsible graphic designer Beni Sutter explains: 'Dolly is a font which works well in body text. It has its own particular character which sets it apart from other fonts, without appearing contrived. Alongside the rather severe Futura font, I think Dolly provides a refreshing change in document layouts. It was also important to me to find a new font, rather than use one of the old classics one sees everywhere.' The Luzerner Kantonalbank is meanwhile using Dolly for the body text in their newsletters, annual and financial reports, magazines and other customer periodicals, mentions the Advertising Director of the Luzerner Kantonalbank Edith Walthert. 'In practice the font works good. Dolly is very well readable'.

'I came across Dolly because I used another Underware font, Sauna, for a different job', Sutter continues, 'and then I noticed Dolly on the company's website. I am always on the lookout for great new fonts, and I think Dolly is a fantastic find'. In the end Underware also customized the typeface Dolly for the Luzerner Kantonalbank, creating additional lining figures and accompanying mathematical and monetary glyphs. Sutter concludes: 'As far as I can judge, Dolly performs extremely well as a body text font for print media and is easy to read'.

Taking advantage of being a small scale type foundry, Underware is eager to stay in direct touch with the users of their fonts. This makes it more satisfying for Underware as well as for designers. And modifications, additions or other custom work to the typefaces can then be discussed very easily in an early stage because of this.

FOR MORE INFORMATION,
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UNDERWARE

ADDITIONAL IMAGES BELONGING TO THIS CASE STUDY



▲ Jyske Bank chooses Sauna; example of versatile printed matter



▲ Jyske Bank chooses Sauna; detail of printed matter



▲ Jyske Bank chooses Sauna; detail of printed matter



▲ Jyske Bank chooses Sauna; example of printed matter

This is Sauna Monospace, style: regular

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This is Sauna Monospace, style: italic

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This is Sauna Monospace, style: bold

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This is Sauna Monospace, style: bold italic

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EXAMPLE OF SAUNA MONOSPACE / PREVIEW MAY 2007 / SAUNA © UNDERWARE 1999-2007 **These tables and numbers are fictitious and don't represent any companies results**For more info on Sauna and Sauna Monospace: info@underware.nl [or www.underware.nl]

Kreditrisiko

Udviklingen i boniteten i bankens samlede udlånsmasse siden ultimo 2003, målt som den gennemsnitlige styrkeprofilkarakter, fremgår af følgende tabel:

GENNEMSNITLIG STYRKEPROFILKARAKTER

	30.09.2006	31.12.2005	31.12.2004	31.12.2003
Your Bank ekskl.				
banker og stater	5,01	5,11	5,27	5,94

Styrkeprofilkategorierne 12-14 omfatter de kunder, der har den højeste tabssandsynlighed. Udviklingen er som vist i følgende tabel:

STYRKEPROFILKARAKTER 12-14

Andel af udlånsmassen	30.09.2006	31.12.2005	31.12.2004	31.12.2003
Erhverv	1,52	1,91	3,34	8,10
Private	0,82	1,04	1,39	4,40
Total	1,29	1,63	2,78	7,17

Kapitalforhold

Økonomisk kapi- tal (kr. mio.) Pr. 30.09.2006	Diversi- ficeret	%-vis fordeling diversificeret	Ikke diver- sificeret	%-vis fordeling ikke diversifi- ceret
Kreditrisiko	4.179	74,6%	4.303	62,1%
Markedsrisiko	692] 13,1%	1.167	17,7%
Likviditetsrisiko	42	J	63	J
Operationel risiko	265	12,3%	739	20,2%
Business risiko	421] 12,3%	661	30,2%
Økonomisk kapital i alt	5.999	100,0%	6.933	100,0%

Officiel kurs 394,50 DKK Høj de seneste 52 uger 400,00 DKK Lav de seneste 52 uger 298,00 DKK

Forventninger til år 2006 og 2007

Banken forventede ved starten af 2006 et fald i basisindtjeningen i forhold til 2005. På baggrund af et fortsat højt aktivitetsniveau forventes årets basisindtjening nu at ligge på niveau med sidste år under forudsætning af, at der ikke sker uventede indtjeningsbortfald, kredittab mv.

Fondsbørsmeddelelse nr. 14/2006

Kvartalsrapport 1.-3. kvartal 2006



▲ Luzerner Kantonalbank chooses Dolly; example of versatile printed matter



▲ Luzerner Kantonalbank chooses Dolly; detail of printed matter

THERWARD CUTOMITYPE DEPT.